

Message Text

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PAGE 01 ABU DH 01051 170741Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----044060 170745Z /13
R 170625Z APR 78
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 7676
INFO USDOC WASHDC

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USDOC FOR SIPS, MR. JOHN HARDISTY

E.O. 111652: N/A
TAGS: BEXP, TC
SUBJ: COAST GUARD PROJECT

REF: ABU DHABI 2663

1. WITH SIGNING OF UAE BUDGET THIS WEEK, EMBASSY RECEIVED VISIT FROM JALAL SHABANI, TECH ADVISOR ON UAE COAST GUARD PROJECT WHO ACCOMPANIED DELEGATION WHICH VISITED USDOC LAST FALL. JALAL NOTED THAT NONE OF COMPANIES VISITED DURING U.S. TOUR ARRANGED BY USDOC HAD YET SUBMITTED BIDS ON COAST GUARD PACKAGE (PORT, ON-SHORE TRAINING AND QUARTERS FACILITIES, MAINTENANCE FACILITIES AND PATROL BOATS) WHICH UAECG HAD SOUGHT ON ITS VISIT. JALAL SAID HE HAD GIVEN SPECS (AT LEAST ONE PATROL BOATS) TO MARINE DYNAMICS, HALTER AND SWIFTSSHIPS BECAUSE THEESE WERE LAST THREE COMPANIES VISITED AND BY THIS POINT IN THEIR TOUR GROUP REALIZED THIS WAS SIMPLEST WAY TO INSURE EACH COMPANY HAD THEM. THEY BELIEVE THAT USDOC HAD AGREED TO PASS SAME SPECS TO EACH OF PREVIOUS COMPANIES VISITED. PLEASE CONFIRM THAT ALL COMPANIES VISITED HAVE RECEIVED SPECS LEFT WITH USDOC BY UAECG DELEGATION.

3. JALAL NOW REQUESTS SEALED BIDS BASED ON SPECS DELIVERED
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DIRECT TO UAECG VIA LOCAL AGENT OF COMPANY, TELEX OR IN ANY OTHER EXPEDITIOUS MANNER APPROPRIATE. HOWEVER, HE ADVISES THAT UAECG BUDGET ALLOCATION FOR FY 78 IS DH 50 MILLION TO START PROJECT, AND CG WANTS TO SPEND IT ONLY ON PATROL BOATS THIS YEAR. THEY WANT EIGHT BOATS. COMPANY BIDDING ON THESE BOATS SHOULD BEAR IN MIND THAT, ACCORDING TO JALAL, THEY WILL BE FIRST CHOICE TO COMPLETE PROJECT IN LATER YEARS, THUS

BID SHOULD REFLECT "TURN-KEY" APPROACH TO FULL PAYMENT.
HOWEVER, WOULD RECOMMEND SINGLING OUTT AND EMPLASING COST
OF BOATS.

4. FYI: JALAL NOTED THAT SINCE MINISTRY OF INTERIOR WAS GIVEN
WIDER POWERS IN DECEMBER, UAECG HAS TAKEN OVER TWO SWITH
BOATS DELIVERED TO DUBAI IN JANUARY PLUS REMAINING DUBAI
POLICE FLEET OF FIVE DHOWS AND ONE FIBERGLASS BOAT PRODUCED
BY BRITISH COMPANY FERRY-MARINE, ALL OF WHICH NEVERTHELESS
REMAIN IN DUBAI. FIVE MORE OF THESE FIVERGLASS VESSELS ARE
BASED ON ABU DHABI, BUT ARE OPERATING IN SHARJAH AND RAS AL
KHAYMAH.
DICKMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
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Current Classification: UNCLASSIFIED
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Draft Date: 17 apr 1978
Decaption Date: 01 jan 1960
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Disposition Action: RELEASED
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Disposition Case Number: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2952948
Secure: OPEN
Status: NATIVE
Subject: COAST GUARD PROJECT
TAGS: BEXP, TC
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/fd0628ad-c288-dd11-92da-001cc4696bcc
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